

## FY2015-2016

### Actuals vs. Budget

	Actuals	Budget	var	%
Contributions				
Business Contributions	1,544	1,350		
Individual Contributions	6,916	3,000		
<b>Total Contributions</b>	<b>8,460</b>	<b>4,350</b>	<b>4,110</b>	<b>194%</b>
Program Expenses				
Food Distribution	2,531	550		
Scholarships	500	1,000		
Individual Assistance	326	-		
Supplies	1,670	100		
<b>Total Program Expenses</b>	<b>5,027</b>	<b>1,650</b>	<b>3,377</b>	<b>305%</b>
Management Expenses				
Advertising/PR	620	800		
Bank/Merchant Fees	61	80		
Business Lic./Reg. Fees	-	100		
Dues & subscriptions	420	265		
Insurance	1,043	600		
Computer Software & Subs.	867	1,221		
Supplies	-	120		
<b>Total Management Expenses</b>	<b>3,011</b>	<b>3,186</b>	<b>(176)</b>	<b>94%</b>
<b>Net Activity</b>	<b>423</b>	<b>(486)</b>	<b>910</b>	<b>-87%</b>

### Actuals vs. PY

	15-'16	14-'15	var	%
Contributions				
Business Contributions	1,544	1,848		
Individual Contributions	6,916	6,150		
<b>Total Contributions</b>	<b>8,460</b>	<b>7,998</b>	<b>462</b>	<b>106%</b>
Program Expenses				
Food Distribution	2,531	-		
Scholarships	500	850		
Individual Assistance	326	-		
Supplies	1,670	107		
<b>Total Program Expenses</b>	<b>5,027</b>	<b>957</b>	<b>4,069</b>	<b>525%</b>
Management Expenses				
Advertising/PR	620	1,219		
Bank/Merchant Fees	61	36		
Business Lic./Reg. Fees	-	620		
Dues & subscriptions	420	265		
Insurance	1,043	258		
Computer Software & Subs.	867	1,291		
Supplies	-	407		
<b>Total Management Expenses</b>	<b>3,011</b>	<b>4,096</b>	<b>(1,085)</b>	<b>74%</b>
<b>Net Activity</b>	<b>423</b>	<b>2,945</b>	<b>(2,522)</b>	<b>14%</b>

## FY2015-2016

### Donor Report

Individual Cash Contributions:	5,243	
Business Cash Contributions:		
Fillmore Chamber of Commerce	600	
Amazon Smile	79	
Just Give (CC points)	100	
VDAC	35	
	814	
<b>Total Cash Contributions</b>		<b>6,057</b>
Individual Property/Service Contributions:	1,673	
Business Property/Service Contributions:		
The Walt Disney Company	400	
FoodShare, Inc.	300	
Aquarium of the Pacific	30	
	730	
<b>Total Property/Service Contributions</b>		<b>2,403</b>
<b>TOTAL CONTRIBUTIONS</b>		<b>8,460</b>

### Donation Sources

Unaffiliated Individual	1,151	14%
Family/Board Member	5,765	68%
Business/Organization	1,544	18%

### Donation/Spend by Program

	Income	Spend	Net
Food	3,001	4,053	(1,053)
Fundraising	430	-	430
Scholarship	-	500	(500)
SG&A (Restricted)	725	-	725
Unrestricted	3,979	3,158	820.76
Individual Relief	326	326	-
<b>TOTAL</b>	<b>8,460</b>	<b>8,037</b>	<b>423</b>

### YoY Expense Comparison

	14-'15	15-'16	Δ YoY
Program Expenses	19%	63%	44%
Management Expenses	81%	37%	
Program Expenses as % of Income			59%